

20 financial questions

1. Name the No. 1 one selling product in the pharmacy.
2. Name how many dental prophies were performed last month.
3. Name the most commonly missed charge.
4. Name the most expensive antibiotic injectable drug we stock.
5. Name the most expensive cost to the clinic.
6. Guess how many paper towels are used every month.
7. How much does a towel clamp cost?
8. What percent of wellness exams comply with heartworm prevention in a week?
9. Which area of the practice generates the most revenue?
10. Which area of the practice generates the least amount of revenue for the practice?
11. How much does an average pack of sutures cost?
12. How many bottles of laundry soap are used in a month?
13. How long does the average client wait to see the doctor?
(The longer clients wait, the less likely they are to comply with recommendations, which affects inventory.)
14. Name the No. 1 product purchased from Internet pharmacies.
(Guess how many of those clients who buy online were at the practice within the last month?)
15. How many heartworm blood tests were performed last month?
16. How many microchips were performed last month?
17. Which vaccine tends to expire before it's all used?
18. Name the most expensive pain medication in the practice.
19. Which prescription food is the top seller at the practice?
20. How many senior blood panels were run last month?